



OTELIER

Streamline your accounting processes with automated reconciliations

Power up your favorite Otelier product with Rec. Automate bank reconciliations and income audit journaling. Effortlessly reconcile OTA and third-party bookings. Elevate your back office processes, drive accuracy, and optimize efficiency to unlock revenue with Rec.

[Request a Demo](#)

Otelier Rec



Automate bank reconciliations

Reconcile cash deposits and credit card transactions effortlessly. Rec compares and matches your internal records to your bank statements.



Reconcile OTA bookings effortlessly

Easily reconcile and avoid overpaying commissions to OTAs like Booking.com and Expedia. Keep tabs on booking status, cancellations, and room charges for bookings with ease.



Automate income audit journaling

Automate the daily transfer of reconciled income directly to your hotel's accounting system, including revenue, taxes, cash, credit card transactions and ledger balances.



Track guest folio issues

Stay on top of guest issues like refunds and card returns within the business summary dashboard, ensuring GMs and property management teams are always informed.

CLC Reconciliation

STATUS	TOTAL
<input type="radio"/> Total Room Charges Invoiced	\$8,931.00
<input checked="" type="radio"/> Total Room Charges Reconciled	\$4,009.00
<input type="radio"/> Total Room Charges Unpaid	\$2,028.00
<input type="radio"/> Total Room Charges Pending	

Expedia Reconciliation

Nov 2022

STATUS	DESCRIPTION	AMOUNT
Cancelled	Dawn Johnson #130-5879	\$65.00
Did not stay but showing 1 day		
Difference	Natalie Madden #531-4321	\$50.00
Showing 1 additional day		

Business Details

Room Revenue	Other Revenue	Taxes	Cash	AMEX	VISA
\$2,072.80 ✓	\$22.26 ✓	\$271.01 ✓	\$1.24 ✗	\$0.00	\$2,057.47 ✓
\$1,978.67 ✓	-\$67.20 ✓	\$246.90 ✓	\$6.47 ✗	\$292.51 ✓	\$289.17 ✓
\$1,982.00 ✓	\$17.17 ✓	\$258.06 ✓	\$1.36 ✗	\$80.49 ✓	\$374.61 ✓
\$2,818.10 ✓	\$17.78 ✓	\$369.91 ✓	\$0.00	\$2,386.77 ✓	\$551.04 ✓
\$2,436.10 ✓	\$29.55 ✓	\$310.54 ✓	\$127.37 ✗	\$95.24 ✓	\$3,309.06 ✓
\$2,479.10 ✓	\$26.67 ✓	\$325.75 ✓	\$4.48 ✗	\$0.00	\$1,406.96 ✓
\$3,857.10 ✓	\$18.45 ✓	\$478.59 ✓	\$12.47 ✗	\$1,804.82 ✓	\$1,263.39 ✓

Otelier **Rec**

Otelier Rec works seamlessly with DigiAudit, DigiPay, TruePlan, and IntelliSight products, providing you with comprehensive operational performance management.

- Streamline cash deposits and credit card transactions reconciliation with daily workflows.
- Compare your records with bank statements for unmatched accuracy.
- Effortlessly reconcile and avoid overpaying commissions to Booking.com, Expedia, and CLC.
- Monitor booking status and room charges for any date range.
- Stay informed about critical guest issues, such as cash refunds and card returns, directly within your business summary dashboard.
- Access daily reports for tracking tax-related data, including collected tax, estimated tax, tax-exempt revenue, and variances, using local tax rates and charge codes.

Rec **Features**



Bank reconciliations dashboard



OTA reconciliations dashboard



Third-party reconciliations dashboard



Guest folio issue tracking



Tax and variance analytics



Income audit journaling



Journaling status report



OTA reconciliation status report

Real Results, Real ROI

On average, Rec customers save \$2,000+ per year in OTA commission errors and reduce credit card transaction errors by 4% or more using automated bank reconciliations, income audit journaling, and streamlined OTA reconciliations.

Streamline your hotel operations

Rec powers up any Otelier product and makes bank, OTA, and third-party reconciliations easy. Elevate your back office processes, drive accuracy, and optimize efficiency to unlock revenue with Rec.

[Request a demo](#)

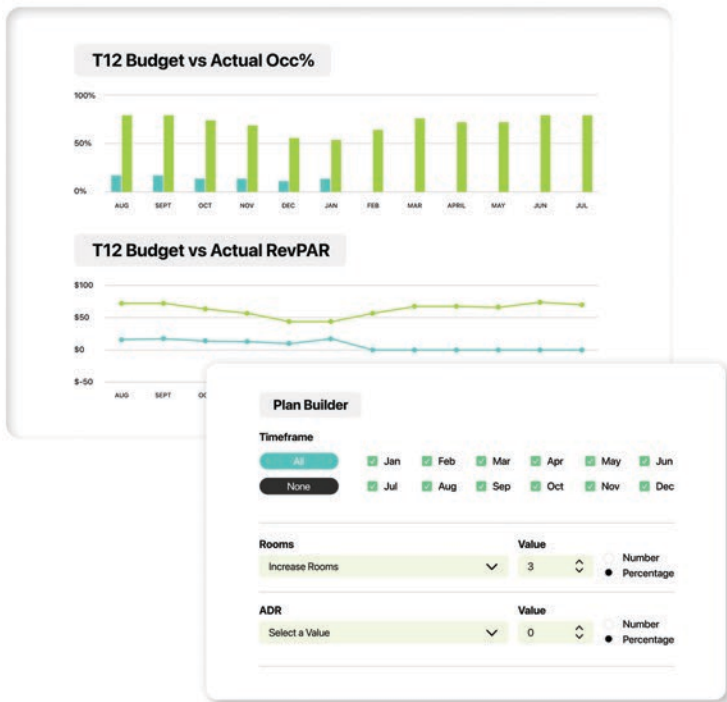


TruePlan

Elevate your financial planning process

Gain confidence in budgeting and forecasting across your portfolio with Otelier TruePlan. Use powerful predictive models and hospitality-specific drivers to run what-if scenarios and make decisions quickly.

[Learn More](#)



Budget and forecast with confidence

Create accurate and timely forecasts. Utilize audited actuals from your accounting system to create plans with the right amount of fidelity.

Automate financial forecasting for your portfolio

Update forecasts and budgets automatically with hospitality-specific drivers. Eliminate manual spreadsheet updates and reduce errors by automatically building and seeding plans from historical data.

Create consistent, standardized plans

Build consistent plans across your portfolio together. Use ad-hoc versions, comparison and variance analysis, and custom roles and permissions. Otelier TruePlan helps large teams standardize the financial planning process and account for individual property needs.

"Our performance is significantly enhanced when we invest in and provide our associates with real-time data, powered by innovation and technology."

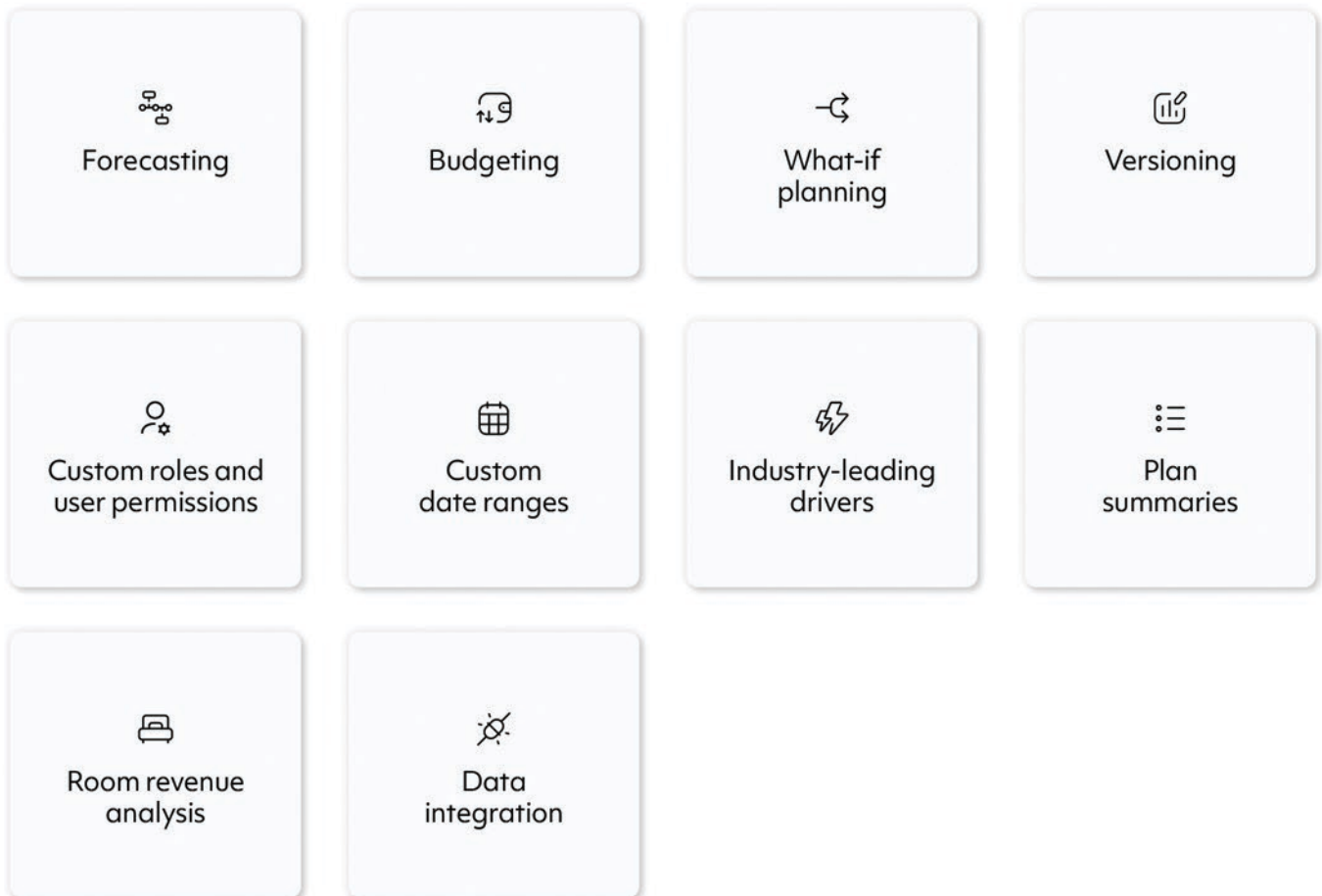
Bryan DeCort
Chief Operating Officer
Hotel Equities



Otelier TruePlan simplifies hotel financial planning with industry-leading drivers and predictive models.

- Seed and manage budgets with historical data to kickstart your planning process.
- Eliminate out-of-date spreadsheets and manual data mining.
- Elevate your plans with frequently updated, audited actuals from your accounting system.
- Build and update plans from the property or portfolio level.
- Understand the impact of key drivers on your overall business performance with more than 25 industry-leading drivers.
- Compare plans against previous versions and easily track changes with collaborative tools built for hospitality finance teams.

TruePlan Features



Transformative ROI

Improve your forecasting accuracy and increase profitability and cost savings, all while working more efficiently. TruePlan helps teams shorten their time budgeting and forecasting by 30% on average by reducing manual data entry and helps capitalize on ADR and OCC opportunities.

Budget and forecast more efficiently

Otelier TruePlan allows hoteliers to spend less time working in spreadsheets and more time on hospitality. Simplify your budgeting and forecasting process and work across properties and teams seamlessly. Create consistency and accuracy in your financial plans with comprehensive data analysis.

[Get a demo](#)

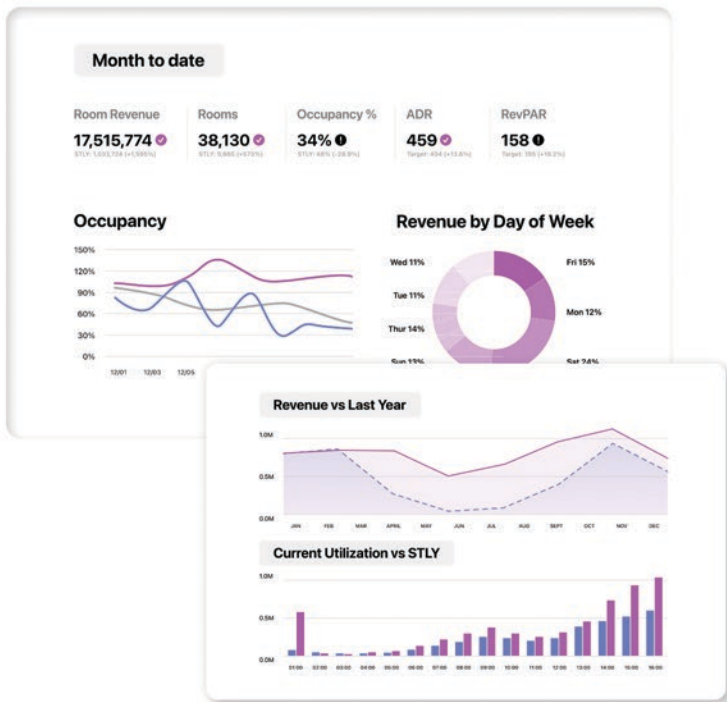


IntelliSight

Transform your data into actionable insights

Access the right data at the right time to help you make the best possible decisions. IntelliSight pulls in key data from across your disparate systems to enable centralized access to your hotels' most impactful insights.

[Learn More](#)



Consolidate data across your portfolio
Capture siloed data from on-premise (such as PMS, POS, GL, and labor) and off-premise databases (such as STR, GSS, and rate shopping). IntelliSight standardizes and cross matches your data across systems to create rich reports with fresh insights down to the transaction level.

Analyze performance in real-time
Customize reports and dashboards or take advantage of our pre-defined industry-standard reports to make analysis a breeze. Optimize your hotel's financial performance with real-time revenue analytics. See how different departments affect each other and improve profitability.

Maximize revenue with ease
Use rich, interactive data visualizations to achieve your total revenue management goals. Track and course correct on important KPIs like RevPAR, ADR, occupancy, and more. Identify up-sell opportunities in F&B, room, event, and sales reports to improve profitability.

"We wanted to transition from Excel spreadsheets into more advanced business analytics to gain a better understanding of our business and the data behind it."

Sofia Baglini
Commercial Insights Manager
Mandarin Oriental



Automate your hotel data pipeline to save hours of manual work and improve data accuracy.

Otelier IntelliSight normalizes your data - replacing the quirks and logic of disparate systems with standard best practices and cross-matching your datasets to add more value and depth. Uncover powerful insights into your portfolio performance.

- Customize your dashboards and reports for the unique needs of your hotel mix.
- Easily identify opportunities and benchmark them across properties.
- Pinpoint pickup effortlessly with the industry's best pace reporting tools.
- Share revenue insights with your team securely using automated reports.

IntelliSight Features	IntelliSight Pro	IntelliSight Plus	IntelliSight Elite
Core data integrations	✓	✓	✓
Business summary dashboard	✓	✓	✓
Comparison summary	✓	✓	✓
Performance KPI tracking	✓	✓	✓
On-the-books summary	✓	✓	✓
Premium data integrations	✗	✓	✓
Online reporting	✗	✓	✓
Reports dashboard	✗	✓	✓
Room reporting	✗	✓	✓
F&B and event reporting	✗	✓	✓
Sales and upsell reporting	✗	✓	✓
Enhanced pace reporting	✗	✓	✓
Advanced and custom reporting	✗	✗	✓
Fully customizable data dashboard	✗	✗	✓
Ancillary data integration	✗	✗	✓
Dedicated account manager	✗	✗	✓
White glove customization	✗	✗	✓

ROI at Every Step

IntelliSight saves hoteliers hundreds of hours each month by streamlining data analysis across teams, from GMs to CEOs. With actionable insights, IntelliSight boosts occupancy margins and reduces expenses by an average of 1-3% annually.

Get the right tools for your business

Otelier IntelliSight is easy to scale for large or small hotel portfolios, or luxury independent resorts. Otelier integrates with almost any software system you use at your hotels. Collect and analyze data across properties to gain 360-degree visibility into your portfolio.

[Get a demo](#)